



Sun Life Sentry Conservative Balanced Fund - Series O

July 28, 2017

This document contains key information you should know about Sun Life Sentry Conservative Balanced Fund - Series O. You can find more details in the fund's simplified prospectus. Ask your representative for a copy, contact the manager, Sun Life Global Investments (Canada) Inc., at 1-877-344-1434 or info@sunlifeglobalinvestments.com or visit www.sunlifeglobalinvestments.com.

Before you invest in any fund, consider how the fund would work with your other investments and your tolerance for risk.

As announced on July 24, 2017, the Sun Life Sentry Conservative Balanced Fund will be merging into the Sun Life Granite Income Portfolio on or about October 27, 2017, subject to receiving the requisite securityholder and regulatory approval.

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Fund code(s): ISC: SUNO188

Date series started: (Series O) January 23, 2015

Total value of the fund on June 30, 2017: \$20.6 million

Management expense ratio (MER): 0.23%

Fund manager: Sun Life Global Investments (Canada) Inc.
Portfolio manager: Sun Life Global Investments (Canada) Inc.
Sub-advisor(s): Sentry Investments Inc.

Distributions: Income: Monthly, on or about, last business or trading

day. Capital gains: Annually, December.

Minimum investment: \$100,000 initial investment for account, \$500

additional, account must maintain a \$100,000

balance

What does the fund invest in?

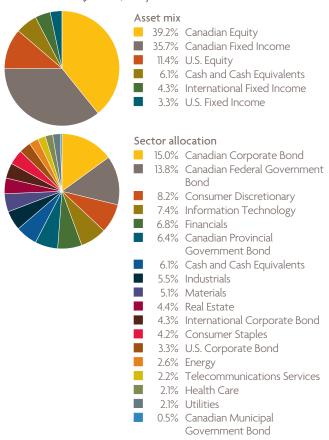
The Fund seeks to provide stable income and long-term capital appreciation, primarily by investing directly in a conservative diversified portfolio of Canadian fixed-income and income-oriented equity securities or indirectly by investing in mutual funds (including exchange-traded funds) that invest in such securities.

The charts below give you a snapshot of the fund's investments on June 30, 2017. The fund's investments will change.

Top 10 investments (June 30, 2017)

| . 1 | , | | |
|--|---|------|--|
| 1. | Cash | 6.4% | |
| 2. | Canadian Government Bond, 3.50%, Dec 01, 2045 | 3.2% | |
| 3. | Newell Brands Inc. | 2.7% | |
| 4. | Brookfield Asset Management Inc., Class A | 2.6% | |
| 5. | Linamar Corp. | 2.3% | |
| 6. | The Toronto-Dominion Bank | 2.2% | |
| 7. | CGI Group Inc. | 2.2% | |
| 8. | BCE Inc. | 2.2% | |
| 9. | CVS Caremark Corp. | 2.1% | |
| 10. | Cigna Corp. | 2.1% | |
| Total percentage of top 10 investments 28.0% | | | |
| Total number of investments 104 | | | |
| | | | |

Investment mix (June 30, 2017)



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How risky is it?

The value of the fund can go down as well as up. You could lose money.

One way to gauge risk is to look at how much a fund's returns change over time. This is called "volatility".

In general, funds with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. Funds with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

Risk rating

Sun Life Global Investments (Canada) Inc. has rated the volatility of this fund as Low to medium.

This rating is based on how much the fund's returns have changed from year to year. It doesn't tell you how volatile the fund will be in the future. The rating can change over time. A fund with a low risk rating can still lose money.



For more information about the risk rating and specific risks that can affect the fund's returns, see the "What are the general risks of investing in a mutual fund" section of the fund's simplified prospectus.

No guarantees

Like most mutual funds, this fund does not have any guarantees. You may not get back the amount of money you invest.

How has the fund performed?

This section tells you how Series O units of the fund have performed over the past 1 calendar year. Returns are after expenses have been deducted. These expenses reduce the series' returns.

Year-by-year returns

This chart shows how Series O units of the fund have performed in the past 1 calendar year. The series did not drop in value during the year shown. The range of returns and change from year to year can help you assess how risky the fund has been in the past. It does not tell you how the fund will perform in the future.



Best and worst 3-month returns

This table shows the best and worst returns for Series O units of the fund in a 3-month period over the past year. The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

| | Return | 3 months ending | If you invest \$1,000 at the beginning of the period | | |
|--------------|--------|-------------------|--|--|--|
| Best return | 5.2 | May 31, 2016 | Your investment would rise to \$1,052 | | |
| Worst return | -0.9 | November 30, 2016 | Your investment would drop to \$991 | | |

Average return

As at June 30, 2017, a person who invested \$1,000 in Series O units of the fund since inception now has \$1,089. This works out to an annual compound return of 3.6%.

Who is this fund for?

Investors who:

- Seek a regular source of income and the potential for capital appreciation.
- Are medium to long term investors.
- Are comfortable with low to medium investment risk.

Do not invest in this fund unless you are willing to accept the potential loss of a portion of your investment or if you have a short-term investment horizon.

A word about tax

In general, you will have to pay income tax on any money you make on a fund. How much you pay depends on the tax laws where you live and whether or not you hold the fund in a registered plan, such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold your fund in a non-registered account, fund distributions are included in your taxable income, whether you get them in cash or have them reinvested.

How much does it cost?





The following tables show the fees and expenses you could pay to buy, own and sell Series O units of the fund.

The fees and expenses - including any commissions - can vary among series of a fund and among funds. Higher commissions can influence representatives to recommend one investment over another. Ask about other funds and investments that may be suitable for you at a lower cost.

1. Sales charges

There is only one sales charge option when you buy this series.

| Sales charge option | What you p | pay | How it works | | |
|------------------------|--|--|---|--|--|
| | in percent (%) | in dollars (\$) | | | |
| Front end sales charge | 0 to 5.0% of the purchase price of the units you buy | You will pay a fee of \$0 to \$50 on every \$1,000 you invest. | • You and your representative negotiate the fee, which may be up to 5.0% of the cost of the units, and you pay this fee to your representative's firm when you buy the units. | | |

2. Fund expenses

You don't pay these expenses directly. They affect you because they reduce the fund's returns.

As of December 31, 2016, the series' expenses were 0.32% of its value. This equals approximately \$3 for every \$1,000 invested.

| | Annual rate (as a % of the series value) |
|---|--|
| Management expense ratio (MER) This is the total of the fund's administration fee and operating expenses. | 0.23% |
| Trading expense ratio (TER) These are the fund's trading costs. | 0.09% |
| Fund expenses | 0.32% |

More about the trailing commission

No Trailing Commissions are paid out of the management fee for this series.

3. Other fees

You may have to pay other fees when you buy, hold, sell or switch units of this series of the fund.

| Fee | What you pay | |
|------------------------------|---|--|
| Series O Service Fee | You may negotiate a series O service fee, to be paid by you, from 0% to 1.00%, plus applicable taxes. This series O service fee is negotiated between you and your representative's firm by way of an agreement. If no agreemen is received, the default series O service fee will be 0%. The series O service fee, plus applicable taxes, will be paid by you (securities redeemed from your holdings) to your representative's firm on a monthly basis. | |
| Short-term trading fee | If you redeem or switch units of the fund within 30 days of purchase, Sun Life Global Investments (Canada) Inc. may charge a short-term trading fee of 2.0% of the value of the units redeemed or switched on behalf of the fund. | |
| Management fee | You will be charged a management fee directly through a redemption of securities. The maximum management fee is 0.85%. | |
| Switch fee | Your representative's firm may charge you up to 2.0% of the value of units that you switch to another fund. | |
| NSF fee | Sun Life Global Investments (Canada) Inc. will charge you an NSF fee (\$30 for each returned item) should any cheque or purchase order be returned because of insufficient funds in your account. | |
| Courier or wire transfer fee | If you request that redemption proceeds be forwarded to you by courier or wire transfer, Sun Life Global Investments (Canada) Inc. may charge you for any costs incurred by Sun Life Global Investments (Canada) Inc. in connection with such delivery method. | |



Sun Life Sentry Conservative Balanced Fund - Series O

What if I change my mind?

Under securities law in some provinces and territories, you have the right to:

- Withdraw from an agreement to buy mutual funds within two business days after you receive a simplified prospectus or Fund Facts documents, or
- Cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, annual information form, Fund Facts document or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

For more information

Contact the manager, Sun Life Global Investments (Canada) Inc., or your representative for a copy of the fund's simplified prospectus and other disclosure documents. These documents and the Fund Facts make up the fund's legal documents.

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To learn more about investing in mutual funds, see the brochure **Understanding mutual funds**, which is available on the website of the Canadian Securities Administrators at